



FUNDING, KICKING, AND **EXECUTING**

In 2022, Venture Kick celebrated its 15th anniversary, making it an especially noteworthy year. While a video series showcased 15 global challenges tackled by Venture Kick alumni, a special magazine, titled "15 Years of Kicking Forward Swiss Innovation", was launched at the anniversary event in November. Both the magazine and the annual report illustrate the considerable impact of our initiative:

Since its launch in 2007, Venture Kick has funded 931 startup projects from Swiss Universities with seed capital of over CHF 45 million, which have generated more than CHF 6.7 billion in follow-on financing and created close to 12,000 new jobs. The initial "kick" from Venture Kick was instrumental in the early days of these startups.

Venture Kick's remarkable track record is based on three pillars: "Funding," "Kicking," and "Executing."

FUNDING

Venture Kick would not be possible without donors who have been closing the gap in early-risk financing with substantial contributions since 2007. Venture Kick owes its growth and success to the commitment of the following partners: Gebert Rüf Stiftung, Avina Stiftung, Opo-Stiftung, Ernst Göhner Stiftung, Fondation Pro Techno, Fondation Lombard Odier, Hauser-Stiftung, Rising Tide Foundation, André Hoffmann, Hansjörg Wyss, Martin Haefner, Igor Fisch, Climate-Kic, ESA BIC Switzerland, Debiopharm, Engagement Migros, and Swisscom.

KICKING

While the expertise and efficiency of the management team guarantee the smooth operation of the program, the Venture Kick jury is an equally vital factor in the initiative's success. Encompassing 150 members, it is responsible for successfully selecting the startups that will be "kicked" to the next level - transforming scientists into entrepreneurs and innovation into business.

EXECUTING

At the heart of the Venture Kick program, are the startups and their founders, who choose to leave their comfort zone to meet new challenges: if selected, they move from classrooms and research laboratories to a competitive, entrepreneurial environment in which they must take decisive steps to build a viable business with our support.

What makes Venture Kick a success is a shared goal of kicking forward Swiss innovation for the benefit of Switzerland's economy and society.

P. Verlat

Dr. Pascale Vonmont Strategy Board, Venture Kick CEO, Gebert Rüf Stiftung

Strategy Board, Venture Kick Dele-

gierte der GL, Ernst Göhner Stiftung

Dr. Suzanne Avedik

HIGHLIGHTS 2022

It is undeniable that geopolitical circumstances and the resulting economic instabilities had a significant impact on the startup ecosystem. Nevertheless, the total amount invested in Swiss startups this year exceeded last year's, and our Kickers continued to impress in 2022: they reached significant milestones, raising funds, creating partnerships, and winning awards to advance the development and deployment of disruptive and urgently-needed innovations.

To read about the investments our Kickers attracted in 2022 in more detail, consult: www.venturekick.ch/newsroom.

RAISING ROUNDS OF CHF 10+ MILLION





Scandit (USD 150M)

Scandit, the global leader in smart data capture, has completed a Series D funding round of USD 150 million at a company valuation in excess of USD 1 billion. Since its Series C funding round in May 2020, the company has more than doubled its annual recurring revenue and now has over 1700 global customers, including American Eagle Outfitters, Carrefour, FedEx, Levi Strauss & Co., Yamato Transport, and Sephora.



Bcomp (CHF 32M)

Convincing investors with its proprithe cleantech and material engineering innovator secured CHF 32 million in a Series B funding round. Venture capital from the automotive, aerospace, mobility, impact, and finance sectors allows the incubators. scaling of the Bcomps technologies for the integration of road-homologated cars.



HAYA THERAPEUTICS (USD 25M)

HAYA Therapeutics, a pioneer in etary reinforcement technologies, novel therapies for fibrotic diseases, closed a USD 25 million seed round and established a location laboratory space at JLABS in San Diego, part of Johnson & Johnson Innovation's global network of life science



BioVersys (CHF 24.2M)

The pharmaceutical innovator battling antimicrobial resistance (AMR) obtained CHF 24.2 million in an oversubscribed Series C financing ris is addressing an unmet need in round. With AMR becoming an increasingly pressing issue in healthcare, the funding allows the company to boost its development of impactful medical solutions.



Araris Biotech(USD 24M)

With the development of its proprietary linker technology for an-, tibody-drug conjugates (ADC) Aramedicine and convincing investors: in October, the company announced new financing round.



MindMaze (USD 105M)

peutics market, MindMaze secured USD 105 million this year, allowing the company to boost its R&D, consolidate its clinical development pipeline, and expand its commercial footprint in the US. MindMaze also announced a partnership with the American Hospital Association. made possible by new investor Concord Health Partners.



Distalmotion (USD 90M)

A leader in the digital neurothera- After successfully completing the first clinical test cases with its surgical robot Dexter, Distalmotion closed a Series E financing round sumers with its alternative protein with USD 90 million. The funds will products, the fastest-growing foodgo towards the global commercialization of the surgical robot as the to use the funds to launch its Whole company is working with European Cuts product line, while increasing medical institutions and the US. its production capacity and expan-FDA to work out quidelines and traission. ning protocols for robotic surgery.



Planted (CHF 70M)

The ETH spinoff planted closed a In November, Beekeeper announ-Series B funding round with USD 70 million. Having convinced contech startup in Europe is planning



Beekeeper (USD 50M)

ced the closing of a Series C financing round with USD 50 million. The funding allows the ETH spinoff to expand its SaaS product package the Frontline Success Systemwhich is already being used by companies in 150 countries and boosting the digitization of frontline jobs in sectors like hospitality, nursing, and retail.



Nanolive (USD 22.2M)

Nanolive closed a Series C funding round with USD 22.2 million and announced two high-profile appointments to the board of directors: Dr. Deborah Birx, an American physician and diplomat, and Victoria Wang, a biotech expert at Taiwania Capital. The company's digital live-cell analytical solution is revo- to detect cognitive and functional lutionizing the drug discovery work-



Altoida (USD 20.3M)

Innovating neurocognitive assessment technologies for the detection and treatment of diseases like Alzheimer's, Altoida attracted USD 20.3 million in a Series A funding round. The company is investing in accelerating its R&D of its platform, which leverages AI and AR changes more rapidly than possible with other methods.



Daphne Technology (CHF 17M)

Daphne Technology closed a Series B funding round with a total of CHF 17 million. The company, which focuses on the mitigation of harmful emissions of large vessels, has R&D wards developing the sensory and facilities in Lausanne and Fribourg. It also has subsidiaries in Norway and Sweden. Its range of analytics and emission reduction products worker safety indoors. includes Sul-Pure, PureMetrics, and SlipPure.



Flyability (CHF 15M)

Boasting customers like Carqill and Dow, Flyability raised CHF 15 million in a Series C funding round. The financial injection will go toautonomous capabilities of its Elios 3 drone model, which enables the monitoring of production assets and

RAISING CHF 3 TO CHF 10 MILLION



greenTEG (CHF 10M)

The award-winning ETH spinoff develops, manufactures, and markets thermal sensors. The financing secured in a recent round will be invested in R&D and production by nearly a thousand professional scaling.



vestr (CHF 10M)

vestr garnered CHF 10 million in an oversubscribed financing round. The funding will be used to grow their platform, which is being used asset managers.



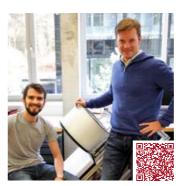
Koa (USD 10M)

Investors contributed USD 10 million to a Series A equity round that will allow the Swiss-Ghanian venture to scale its innovative upcycling of the cocoa fruit.



Scrona (USD 9.6M)

Scrona, an additive manufacturing startup and world-record holder of the smallest ever printed color picture, announced the closing of its Series A financing round with USD 9.6 million.



Positrigo (CHF 5.5M)

The startup has developed the NeuroLF system, an ultra-compact and dedicated brain positron emission tomography (PET) system. The this innovation to market.



ASPIVIX (USD 5M)

The developer of non-traumatic gynecological devices will use this Series A funding to not only boost R&D but also bring their product funding will help the startup bring to market in Europe and the US.



SmartHelio (USD 5M)

and a flurry of Swiss and American cleantech and agritech, Insolight investors allow the startup to scale plans to scale up the deployment its proprietary IoT sensor and intel- and commercial rollout of its innoligent software improve the perfor- vative solar installation, Insolagrin. mance and lifespan of solar panels.



Insolight (CHF 4.85M)

The funds from the Y Combinator Operating at the intersection of



Neural Concept (USD 9.1M)

Neural Concept, whose proprietary geometric deep-learning tech empower the use of engineering data, raised USD 9.1. million in a Series A funding round.



Resistell (CHF 8.5M)

The company will use the funds of its Series B to complete its clinical trials for antibiotic susceptibility testing (AST) and for market entry of its R&D device Phenotech Research.



hemotune (CHF 7.25M)

The Series B funding round will allow the startup to complete the preclinial development of Hemo-System, a breakthrough blood purification platform based on nanoengineered magnetic beads.



Younergy (CHF 7M)

The startup is accelerating the energy transition by expanding solar energy for self-consumption. They issued bonds to finance Switzerland's largest decentralized solar power plant project.



Imverse (CHF 4.5M)

In this pre-Series A round, the startup convinced investors with its voxel and holographic content solutions delivering volumetric content as efficiently as Zoom.



Invasight (CHF 4.5M)

Invasight closed an oversubscribed seed round with CHF 4.5 million. The funding gives a boost to the development of the company's anticancer cell invasion drug discovery accelerator, ACINDA.



matriq (CHF 4.2M)

matriq got CHF 4.2 million in a lateseed round. Their proprietary Dyna- based platform helps radiologists micMold method integrates the with the early detection of breast marking of individual plastics parts cancer. The Series A funds will be with camera-readable 2D code in used to tap other European marvarious forming processes.



b-rayZ (CHF 4M)

The startup's revolutionary AIkets and reach FDA approval in the



Zaphiro (CHF 6.4M)

The Series A funding will boost the commercialization and growth of its smart grid IoT software platform SynchroGuard in new geographies and markets.



Sleepiz (CHF 6.2M)

The Series A financing round will allow the ETH spinoff to launch its sleep apnea monitor in foreign markets, after getting FDA approval in the US in July and joining the American Telehealth Association in October.



Scailyte (CHF 6M)

Developing biomarker detection and analysis, Scailyte garnered CHF 6 million in a Series A funding round, allowing the company to develop its single-cell analytics platform, ScaiVision



Flybotix (CHF 5.5M)

Specializing in confined space inspection drones, the company works towards making industrial spaces safer. They will invest in further R&D of its ASIO drone as well as the accompanying software.



Bottneuro (CHF 4M)

The startup developing a non-invasive, home-based treatment for Alzheimer's patients, closed the first tranche of the next round, bringing its total capital raised in 2022 to CHF 4 million.



Artiria Medical (CHF 3.8M)

The startup secured a CHF 2.7 million EIC Accelerator grant and CHF 1.1 million in financing to boost the development of its revolutionary neurovascular quiding system for the treatment of strokes.



Lumendo (CHF 3.5M)

Aiming to revolutionizing and simplifying complicated endodontic subscribed seed round.



Medical Templates (CHF 3M)

The interventional radiology innovator closed a CHF 3 million seed procedures, the medtech startup round to begin commercialization of raised CHF 3.5 million in an over- its patented Cube Navigation System in Europe and secure FDA approval for the US. market.

RAISING CHF 2 TO 3 MILLION



Scewo (CHF 3M)

The maker of the stair-climbing electric wheelchair BRO got CHF 3 million from new investors. The medtech company can now focus on expanding its international SOFT TINNIT™ products. distribution network



Neurosoft Bioelectronics (USD 3M)

The funds will help the EPFL spinoff to forge ahead in the medical implants niche and boost the development of its SOFT ECoG™ and



Oxyle (USD 3M)

This pre-seed funding allows Oxyle to bring its solution for the removal of micropollutants from wastewater to market, which could make a million, allowing it to boost its exsignificant contribution to the fight against the clean water crisis.



Qualysense (USD 2.5M)

The developer of high-speed robotic analytics solutions for seeds, grains, and beans secured USD 2.5 pansion in the US.



Adaptyv Biosystems (USD 2.5M)

Focusing on high-throughput protein synthesis and screening, the startup is building a next-gen protein engineering platform. This preseed round will get the startup one step closer to that goal.



flowbone (CHF 2.1M)

The EPFL spinoff working on regenerative nanomedical treatments for bone diseases raised CHF 2.1 in a seed round, flowbone also aims to decrease the incidence of osteoporotic hip fractures.



TYXIT (CHF 2M)

Used in musical performances and gaming, TYXIT's technology was seed round to develop industrial Festival and the Jazz à Vienne Festival in July. It also picked up traction in the eSports segment.



Isochronic (CHF 2M)

Isochronic closed CHF 2 million showcased at the Montreux Jazz robots for pick-and-place applications. The funds will be used for product development as well as the . first industrial installations based on Isochronic's technology.

RAISING CHF 2 MILLION AND LESS

SoHHytec secured CHF 2 million seed funding from Fund for Sustainability and Energy. Adiposs raised CHF 1.8 million to start clinical trials and product industrialization. OVOMIND completed a fundraising round raising total investments to USD 1.6 million to progress on its path to revolutionize gaming. Akina received CHF 1.6 million in pre-seed capital to develop its medical software. InfraScreen secured USD 1.5 million to advance carbon neutrality for greenhouses. Cultivated Biosciences raise d USD 1.5 million pre-seed to start product development of its innovative animal-free food. Swiss Ocean Tech closed pre-series A financing round of CHF 1.5 million to make anchoring safer. **Voltiris** raised CHF 1.4 million to help greenhouses to reduce carbon footprint. Yasai reached EUR 1.4 million in crowdfunding campaign to create resilient food supply chains. WattAnyWhere closed a CHF 1.3 million pre-seed funding round to convert renewable ethanol into clean electricity. Edtech startup Taskbase raised CHF 1.3 million to strengthen international partnerships. INERGIO closed CHF 1.25 million pre-seed financing round. Vatorex raised CHF 1.1 million in funds to expand its beekeeping technology in international markets. Alithea Genomics raised CHF 1 million in seed financing round to enable scale-up of unique RNA sequencing technology. VISENSE raised CHF 750,000 for enabling industrial manufacturers to improve underperforming industrial machines.

UNDISCLOSED FUNDING ROUNDS

Exnaton secured millions in funding from Silicon Valley and Switzerland to drive renewable energy transition. Volumina Medical closed its Series A funding to further develop its lead product Adipearl. RigiTech closed an undisclosed seed round to accelerate their drone delivery network deployments. Agrotech startup Aero 41 raised seed funding to realise expansion plans. **Fixposition** providing global high-precision positioning solutions got seed extension round with new investors. Legaltech startup CASUS raised a pre-seed round to optimize the creation of contracts at scale. BLKB supported St.Gallen FinTech Kaspar&. Plastogaz received strategic investment from Dow to simplify plastic waste-to-feedstock process.





EXITS



Depsys acquired by UK Energy Group

Grid-optimization specialist Depsys was acquired by Kraken, which is part of the Octopus Energy Group in the UK. Kraken will integrate Depsys' GridEye technology platform which provides analytics, data, and real-time monitoring, including fault management, power Depsysquality, and power flow modeling.



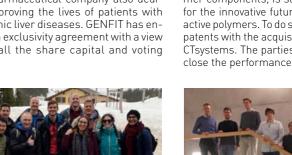
routeRank acquired by Netcetera Group

As part of the strategic merger, the two companies will provide IT solutions for multimodal mobility worldwide. Founded in 2006, route-RANK provides multimodal mobility portals as an IT service. Unlike other solutions, they address the entire door-to-door route by integrating all relevant modes of transport and their many multimodal combinations.



Versantis acquired by GENFIT

The ETH spinoff was acquired by GENFIT, a latestage biopharmaceutical company also dedicated to improving the lives of patients with severe chronic liver diseases. GENFIT has entered into an exclusivity agreement with a view to acquire all the share capital and voting rights.



FGen acquired by Ginkgo Bioworks

FGen has developed an ultra-high-throughput (uHT) screening platform built on nanoliter reactor technology. Ginkgo believes that FGen's technology will significantly enhance Ginkgo's cell screening capabilities and enable Ginkgo to explore wider expanses of genetic opportunity space, increasing the likelihood of finding enzymes, pathways, and strains.



CTsystems acquired by Datwyler

Datwyler, a specialist in system-critical elastomer components, is strengthening its position for the innovative future technology of electroactive polymers. To do so, it has obtained several patents with the acquisition of the Swiss startup CTsystems. The parties have agreed not to disclose the performance-based purchase price.



Industrielle Werke Basel acquires Sympheny stake

Utility company Industrielle Werke Basel (IWB) has announced its investment in the cleantech startup: IWB is taking over 30 percent of the Sympheny shares. The fresh capital will be used in particular to develop the energy planning software further.

INDUSTRY DEALS

Zippsafe, which is revolutionizing the locker and storage industry, entered into a partnership with Unorthodox Ventures, which will support the startup with its expansion in the US market.

Exnaton and energy service provider CKW entered into a collaboration after CEO Liliane Ableitner and business innovation lead Andreas Uthmann participated in a Scale up Bootcamp, which was aimed at startups advancing sustainability, circular economy, and cleantech.

EraCal, which developed a drug discovery platform enabling large-scale in vivo drug discovery in zebrafish, announced that it entered into a research partnership with Danish pharmaceutical company Novo Nordisk.



AWARDS & WORLD-RECORDS

Venture Kick alumni regularly contribute to world premieres, winning global awards and making headlines. Here is a short selection.



abled two world-class achieve- Longevity 2022 QuickFire Chalments in one day: cyclist Filippo Ganna set a new UCI Hour Record in Grenchen, while triathlete Gus- from the EPFL and ETHZ joined tay Iden set a new running record flowbone for a two-year research at the Ironman World Champion- project funded by Innosuisse with ship in Kona, Hawaii.



flowbone

greenTEG's CORE technology en- flowbone received the Healthy lenge from the National Academy of Medicine. In May, researchers a grant of CHF 1.2 million.



Winner in the "Early Stage Startup of the Year" at the Swiss Fintech Award, the company received cessing platform for law firms, ship Conference. courts and legal departments.



Daphne Technology



Composite Recycling

Composite Recycling is the winner of the MassChallenge Switzerland Award held in Lausanne and giving visibility to startups also in the US. Composite Recycling cashing the CHF 100K Diamond Award Big Prize.



Aspivix

Aspivix won the IF DESIGN AWARD 2022 in the Category Medecine/ Health. Based on in-depth research with gynecologists, midwives and patients, Aspivix designed Carevix, an innovative medical device to replace the standard tenaculum.



Sevensense and Limula

Sevensense and Limula win Swiss Technology Award 2022. Limula has set itself the task of helping personalized cancer therapy achieve a break-through, while Sevensense Robotics wants to make delivery robots autonomous.



Nanolive

Nanolive founder wins 'EY Entrepreneur of Year' Award, category Emerging Entrepreneurs. Nanolive offers a globally unique technology to observe living cells in 3D without destructive dyes, which is revolutionary for research.



Alveolix

AlveoliX received the Swiss Medtech Award worth CHF 75,000. AlveoliX has recreated the human lung, including breathing movements, on a small scale. This enstep towards personalized medi- formance and innovation. cine.



Apiax is among the three winners of the WealthBriefing Swiss Awards 2022 recognising outstanding organisations and individuals in the global private banking, wealth maables a reduction in animal test- nagement and trusted advisor coming and represents an important munities for their achievement, per-





A KICKERS' WORLD

THE WEBSERIES THAT INVITES YOU TO THE FOUNDERS' PREMISES

Meet some of the successful founders who won Venture Kick, and get to know their innovation, team and work environment better. Scan the QR-code to watch their interviews, or check the Kickers World playlist with all episodes.



ALMER TECHNOLOGIES

AUGMENTED REALITY GLASSES FOR REMOTE INDUSTRIAL MONITORING



AVELO

MAKING EVERY BREATH COUNT FOR BETTER RESPIRATORY **DISEASE DIAGNOSES**



COMPOSITE RECYCLING

CLOSING THE LOOP ON COMPOSITE MATERIALS



CORINTIS

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SIGHTIN HEALTH

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Technology platform to reduce emissions from all fuels, minimizing both air- and sea pollution for the maritime industry. START VENTURE KICK SUPPORT IN 28.2.17

The world's fastest antibiogram saving

lives by finding the right antibiotic on time.



CUTISS

→ www.cutiss.swiss

The first automate-produced, personalized skin tissue therapy to treat patients that suffer from large and deep skin defects.



CREAL

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A novel smart eyewear display for true optical depth in virtual and augmented reality for a seamless fusion of real and virtual objects. START VENTURE KICK SUPPORT IN 20.6.17



VOLUMINA MEDICAL

RESISTELL

→ www.resistell.com

www.volumina-medical.ch Innovative tissue reconstruction technology enabling minimally invasive repair of 3D soft tissues in reconstructive and plastic sur-

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HAYA THERAPEUTICS → www.hayatx.com

Translating long noncoding RNA discoveries into breakthrough therapies to monitor and treat patients with debilitating diseases caused by fibrosis.

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NEURAL CONCEPT

www.neuralconcept.com The first 3D deep learning software dedicated to computer-assisted engineering and design. START VENTURE KICK SUPPORT IN 12.6.18



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AGROSUSTAIN

→ www.agrosustain.ch Biological fungicides that harness the power of nature to enhance the quality of fruits and vegetables.

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NANOLEQ

→ www.nanolea.com The future of health-monitoring textiles that allow the recording and monitoring of digital biomarkers.

START VENTURE KICK SUPPORT IN 8.8.17

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VOLIRO → www.voliro.com

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DEPOLY → www.depoly.co

Innovative technology that can recycle all PET plastic wastes regardless of their source and state creating a sustainable circular economy

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ERACAL THERAPEUTICS → www.eracal.ch

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TINAMU LABS

→ www.inamu-labs.com

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> www hemotune ch

HEMOTUNE

MICROCAPS

and food markets

→ www.microcaps.ch

ARCOSCREEN

discovery.

→ www.arcoscreen.ch

Developing a revolutionary medical device for blood purification to provide

the means to treat critically ill patients and save lives.

Microencapsulation with Swiss precision

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for pharmaceutical, biomedical, probiotic,

Screening patients cells to improve drug

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START VENTURE KICK SUPPORT IN 5.7.16

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KITR0

www.kitro.ch

commercial kitchens.

→ www.exnaton.com The platform for renewable energy and sustainable lifestyles.

Simplifying food waste management for

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TYXIT

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QNAMI → www.qnami.ch

New sensors based on quantum technology for a wide range of applications from scientific instrumentation to medical imaging. START VENTURE KICK SUPPORT IN 22.8.17

TUNE INSIGHT

→ www.tuneinsight.com

Data collaborations with federated confidential computing. START VENTURE KICK SUPPORT IN 22.6.21

ANNAIDA TECHNOLOGIES

→ www.annaida.ch Magnetic resonance at the scale of a human embryo, enabling non-invasive viability screening.

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SLEEPIZ

→ www.sleepiz.com

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CULTIVATED BIOSCIENCES → www.cultivated.bio

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→ www.invasight.com

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of heart arrhythmias. START VENTURE KICK SUPPORT IN 21.11.17

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→ www.adiposs.com A first-in-class medical imaging product for the detection of early body wasting, providing millions of patients with better and longer lives thanks to early treatments.

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NEXTIMMUNE

→ www.nextimmune.com Novel therapy for autoimmunity and organ

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→ www.terapet.ch

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→ www.synthara.ch System-level solutions for businesses to enhance their products or services with smart features.

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SYNENDOS THERAPEUTICS → www.synendos.com

A new class of small molecules for the treatment of anxiety and stress-related disorders. START VENTURE KICK SUPPORT IN 11.12.18

EARLYSIGHT

→ www.earlysight.com
A high-performance eye measurement device enabling the early detection and monitoring of diseases affecting vision.

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FLYBOTIX

→ www.flybotix.com Revolutionary indoor inspection drone solution aiming to double the flight time.

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NAGI BIOSCIENCE

→ www nagibio ch "Organism-on-Chip" technology for drug/ chemical screening.

START VENTURE KICK SUPPORT IN 20.3.18 SEED BIOSCIENCES

→ www seedbiosciences com Isolate single cells reliably and costeffectively.

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LUMEND0

→ www.lumendo.ch Revolutionize dental root canal treatments START VENTURE KICK SUPPORT IN 1.11.16

START VENTURE KICK SUPPORT IN 6.6.17

START VENTURE KICK SUPPORT IN 1.9.20

LARGO FILMS → www.largo.ai Next generation storytelling.

PEROVSKIA SOLAR

→ www.perovskia.solar Enabling a solar cell on every device. 88 CORRENTICS -> www.corrent → www.correntics.com Climate-risk analytics for global supply

MATRIQ

→ www.matria.ch

A technology for marking plastic components directly inside the primary forming process with an individual and unique watermark code.

START VENTURE KICK SUPPORT IN 19.5.20

START VENTURE KICK SUPPORT IN 18.1.22

SUPPORTED PROJECTS

BIOTECH

ARTEMIX BIOTECH – Vinet Laurent, Centre hospitalier universitaire vaudois (CHUV), Drug delivery system to fight vessel stenosis.

AUKERA THERAPEUTICS – Imseng Stefan, University of Basel (UNIBAS), Keeping the cell's growth engine mTORC1 in check.

CULTIVATED BIOSCIENCES – Turner Tomas, University of Geneva (UNIGE), Production of dairy fats by microbial fermentation.

FIMMCYTE - Shilaih Mohaned, University Hospital of Zurich, An immunotherapy for endometriosis treatment.

FLUOSPHERA – Segala Gregory, University of Geneva (UNIGE), Predictive multi-tissue test systems for companies.

HEMETRON – Tanno Alexander, Swiss Federal Institute of Technology Zurich (ETH), Better treatments through accurate mobile health tests.

INKVIVO – Guzzi Elia, Swiss Federal Institute of Technology Zurich (ETH), Advanced drug delivery implants for tissue regeneration.

INSEIT – Roura Padrosa David, University of Bern (UNIBE), Enzyme immobilization for green industrial production.

ISOSPEC ANALYTICS – Ben Faleh Ahmed, Swiss Federal Institute of Technology Lausanne (EPFL), Infrared fingerprinting for molecular biometrics.

LUYA FOODS – Hagenbuch Flavio, Berner Fachhochschule (BFH), Smart processing for a world without wasted food resources

MARACELLS – Zubkovs Vitalijs, Centre Suisse d'Electronique et de Microtechnique (CSEM), Optical sensors for bioprocess automation.

METALEAD THERAPEUTICS – Shoshan Michal, University of Zurich (UZH), Next-generation medications against metal poisoning.

NA GLOBAL – Gaillard Natacha, PSI Paul Scherrer Institut, Drug development against protozoan para-

NEUROPAT – Ni Ruiqing, University of Zurich (UZH), Novel diagnostic imaging biomarker for Parkinson's

NEXMR - Torres Félix, Swiss Federal Institute of Technology Zurich (ETH), NMR-based high throughput screening platform to support drug discovery.

NEXTIMMUNE – Jayachandran Rajesh, University of Basel (UNIBAS), Novel Therapy for Autoimmunity and Organ Transplantation.

PHIRE THERAPEUTICS – Steiner Bettina, Swiss Federal Institute of Technology Zurich (ETH), Bispecific Antibody as catalyst for stem cell transplant.

RECOLONY – Montalban-Arques Ana, University of Zurich (UZH), Bacteria-based oral therapy to treat colorectal cancer.

TANDEM THERAPEUTICS – Chabria Mamta, Swiss Federal Institute of Technology Zurich (ETH), Biological zip-codes targeting disease matrix.

CLEANTECH

AQUAERO – Müller Christoph, Fachhochschule Nordwestschweiz (FHNW), Green, clean and energy efficient industrial material drying.

BEYOND SCROLL – Mendoza Toledo Luis Carlos, Zurich University of Applied Sciences (ZHAW), Oil-free scroll compressors for low pressure applications.

CATERRA – Barton Patrick, Swiss Federal Institute of Technology Zurich (ETH), Automating hand weeding in organic farming.

COMPOSITE RECYCLING – Anderson Mitchell, Swiss Federal Institute of Technology Lausanne (EPFL), Closing the loop on composite materials.

EIGHTINKS – Baade Paul, Swiss Federal Institute of Technology Zurich (ETH), Cost-effective production of solid state batteries.

EMISSIUM – Santecchia Alessio, Swiss Federal Institute of Technology Lausanne (EPFL), Tracking the environmental impact of electricity.

EVOLY – El Bouari Sami, Swiss Federal Institute of Technology Lausanne (EPFL), Turning old generation energy meters smart.

GAIA TECHNOLOGIES - Reinhard Claudio, Swiss Federal Institute of Technology Zurich (ETH), Treatment of agricultural sidestreams to high-value products

GRABOWSKI – Dennig Hans-Jörg, Zurich University of Applied Sciences (ZHAW), Smart drilling robot for geothermal energy.

INVERTO – Germann Jürg, Swiss Federal Institute of Technology Zurich (ETH), Mangrove planting using drones.

NEOLOGY – Maroonian Aris, IMD Lausanne, Ammonia carbon-free energy vector for commercial transport.

RRREEFS – Pfreundt Ulrike, Swiss Federal Institute of Technology Zurich (ETH), Rebuilding degraded coral reefs with 3D-printed reef systems.

SOLAXER – Krammer Anna, Swiss Federal Institute of Technology Lausanne (EPFL), Supplier of receivers for solar heat powered processes.

VOLTIRIS - Roch Jonas, Swiss Federal Institute of Technology Lausanne (EPFL), Improving energetic efficiency of greenhouses.

WATTANYWHERE - Laybros Alexandre, HES-SO Valais-Wallis, Renewable energy for electric vehicles fast-charging.

ZURICH SOFT ROBOTICS – Kreuzer Gabriel, Swiss Federal Institute of Technology Zurich (ETH), Dynamic photovoltaic façade for energy-positive buildings.

ELECTRONICS, MECHANICS

A-METAL – Steiner Stephan, Swiss Federal Institute of Technology Zurich (ETH), Making metal 3D printing more accessible.

AIVING – Sigurthorsdottir Halla, Centre Suisse d'Electronique et de Microtechnique (CSEM), Increasing performance and training in Figure Skating thanks to a wearable technology.

ASCENTO – Morra Alessandro, Swiss Federal Institute of Technology Zurich (ETH), Autonomous outdoor security patrolling.

CASSIO-P – Delgoffe Antoine, Swiss Federal Institute of Technology Lausanne (EPFL), Designing and assembling photonics modules such as ultra compact femtosecond lasers.

CORINTIS – van Erp Remco, Swiss Federal Institute of Technology Lausanne (EPFL), Enabling the computing of tomorrow with in chip cooling.

CROPLED – Oberholzer Remo, Zurich University of Applied Sciences (ZHAW), Intelligent and adaptive lamp system for plant cultivation.

ELYTHOR – Vourtsis Harry, Swiss Federal Institute of Technology Lausanne (EPFL), Drones for inspecting and monitoring linear infrastructure.

FLOATING ROBOTICS – Faraji Salman, Swiss Federal Institute of Technology Zurich (ETH), Skilled robotic hand for automation in agriculture.

MINWAVE TECHNOLOGIES – Khosrownejad Mostafa, Swiss Federal Institute of Technology Lausanne (EPFL), Miniaturization of passive microwave devic-

NAUTICA ROBOTICS – Portmann Cédric, Swiss Federal Institute of Technology Lausanne [EPFL], Swarm robotics for autonomous ship cleaning.

SAEKI ROBOTICS – Harley Oliver, Swiss Federal Institute of Technology Zurich (ETH), Automated hybrid digital fabrication solutions.

SENSIC – Camarda Massimo, PSI Paul Scherrer Institut, Radiation hard silicon carbide detectors for dose monitoring.

SOLIDWATTS – Aicheler Markus, Conseil Européen pour la Recherche Nucléaire (CERN), High-efficiency electric heating solutions for industry.

SYNATURE – Staehli Olivier, Swiss Federal Institute of Technology Lausanne (EPFL), Al-based system that can audio detect wildlife in real-time.

INTERNET, MOBILE

ALMER TECHNOLOGIES - Beetschen Sebastian, Swiss Federal Institute of Technology Zurich (ETH), Augmented reality (AR) glasses to increase worker productivity.

CLEARSKY EDGE AI – Flayac Hugo, Swiss Federal Institute of Technology Lausanne (EPFL), Personalized, private and proactive AI assistant.

E.RUPT - Baumgartner Melanie, University of Fribourg (UNIFR), Pocket (psycho) therapy for erectile dysfunction.

MARK INVESTMENT HOLDING AG (SPLINT INVEST) – Perucca Aurelio, University of Basel (UNIBAS), Alternative investments accessible for everybody.

OPTIMARATIO – Kull Tobias, Swiss Federal Institute of Technology Zurich (ETH), Helping patients in using their data to optimize their care.

RAPIDATA - Corkill Jason, Swiss Federal Institute of Technology Zurich (ETH), E-Learning in diagnostic imaging.

SCHOOL REBOUND - Asselborn Thibault, Swiss Federal Institute of Technology Lausanne (EPFL), Mobile app for children with handwriting difficulties.

SIMON & JOSEF - Gaudart Raphael, HES-SO Fribourg, Enhancing the guest experience at hotels through customization.

ZARIO - Fjellbakk Chiao Killian, University of Zurich (UZH), Helping people spend less time on their phones thanks to an Al coach.

MATERIALS, CHEMICALS

APHEROS – Carpenter Julia, Swiss Federal Institute of Technology Zurich (ETH), Provider of metal foam heat sinks and filters.

BIOSIMO – Mostrou Sotiria, Swiss Federal Institute of Technology Zurich (ETH), Technology development for sustainable chemical production.

CAPT'N GREENFIN – Urwyler Damian, University of St. Gallen (HSG), Revolutionizing the sportfishing industry with sustainable fishing baits.

EVERINK - Charlet Alvaro, Swiss Federal Institute of Technology Lausanne (EPFL), Better textures for plant-based meat alternatives.

FEMTOG - Friebel Franz, Swiss Federal Institute of Technology Zurich (ETH), Next-level powder analysis by aerosol technology.

GALVENTA – Fritsche Sascha, University Hospital of Zurich, Reset your chronobiological clock to eliminate sleep inertia.

GROAM TECH – Sediva Zuzana, Swiss Federal Institute of Technology Zurich (ETH), From waste to foam, growing a more sustainable future.

IMPOSSIBLE MATERIALS – Schertel Lukas, University of Fribourg (UNIFR), Providing plant-based formulation ingredients for coloring applications.

QCELLA – Schreck Murielle, Swiss Federal Institute of Technology Zurich (ETH), Next generation heating of textiles.

TOSA SWISSTECH – Queloz Sawsane, Fachhoch-schule Nordwestschweiz (FHNW), Composite bipolar plates for fuel cells and electrolysis.

YUMAME FOODS – Zamprogna Eliana, Zurich University of Applied Sciences (ZHAW), Sustainable plant-based food from fungi and fermentation.

MEDTECH

AI IN EPILEPSY AND SLEEP – Skorucak Jelena, University of Zurich (UZH), Intelligent system for epilepsy and sleep diagnostics.

AKINA - Haufe Florian, Swiss Federal Institute of Technology Zurich (ETH), Combination of physical therapy with the world of gaming.

AVELO – Aregger Melanie, Zurich University of Applied Sciences (ZHAW), Primary care breath test for infectious lung diseases.

BREATHE – Lumpe Thomas, Swiss Federal Institute of Technology Zurich (ETH), A low-cost ventilator for all.

COMPAGOS – Schädli Gian Nutal, Swiss Federal Institute of Technology Zurich (ETH), Personalized diagnostics for bone health.

EVIIVE – Yim Kevin Ho Wai, University of Zurich (UZH), Hacking the cellular messenger system.

MAVEN HEALTH - Wall Christopher, Swiss Federal Institute of Technology Lausanne (EPFL), AI driven metabolic health predictions for preventive health.

OCUMEDA - Wiechers Benedikt, University of Bern (UNIBE), Telemedicine network to provide easy access eye screening.

ONCOBIT – Scheckel Claudia, University Hospital of Zurich, Enabling personalised cancer care.

ONESCOPE – Gervaix Alain, Hôpitaux universitaires de Genève (HUG), Digital stethoscope powered by Al for automated diagnosis.

PATON – Zejnullahu Frensi, Zurich University of Applied Sciences (ZHAW), Digitalized nurse call for direct communication.

RHOVICA NEUROIMAGING – Hlavica Martin, Centre Suisse d'Electronique et de Microtechnique (CSEM), Enabling safe and quick EVD-placement.

SENSAWEAR - Kress Oliver, University of Bern (UNIBE), Wearable textile-based tissue health monitoring sensor.

SENSEMODI – Thevenot Jérôme, Swiss Federal Institute of Technology Lausanne (EPFL), Smart wearable to assess knee health at any Point of Care.

SIGHTIN HEALTH – Jatautas Marius, Swiss Federal Institute of Technology Lausanne (EPFL), AI-SaaS for superior use and interpretation of ultrasound.

SIMULATORY – Gourishankar Venkat, Swiss Federal Institute of Technology Lausanne (EPFL), Reimagine surgical training with smart sensors, AI & Haptics.

SMARTVNS - Viskaitis Paulius, Swiss Federal Institute of Technology Zurich (ETH), Intelligent brain stimulation for rehabilitation.

YLAH - Blended Psychotherapy (DTx) - von Gunten Florence Olivia, University of Bern (UNIBE), First Swiss blended psychotherapy app for clinical practice.

MICRO-, NANO TECHNOLOGY

CHIRAL – Lanz Natanael, Swiss Federal Institute of Technology Zurich (ETH), Industrial production of high-quality quantum processors.

METEORE WATCHES – Loizeau Frédéric, Centre Suisse d'Electronique et de Microtechnique (CSEM), Crafting the mechanical watches of tomorrow.

SOFTWARE

AI RETAILER SYSTEMS – Pereirasamy Maran, University of St. Gallen (HSG), Powering retailers to round-the-corner, 24/7, Grab&Go shops.

ALTER EGO – M'hamdi Fayçal, Swiss Federal Institute of Technology Zurich (ETH), Creating avatars to help shoppers choosing the correct size.

AMPLIPHI – Santschi Dominic, Fachhochschule Nordwestschweiz (FHNW), Helping brands and retailers amplify a world without waste.

ATLASVR – Holzwarth Valentin, Swiss Federal Institute of Technology Zurich (ETH), Revolutionizing vocational training with Virtual Reality.

BATTERYLOG – Brönnimann Stefan, Berner Fachhochschule (BFH), SAAS solutions to analyze battery related data.

BRIAN – Forsbach Ralph, University of St. Gallen (HSG), A social and data-driven learning platform for learners and educators.

CORRENTICS - Halter Gaudenz, University of Zurich (UZH), Climate-risk analytics for global supply chains.

GENERAI – Schnyder Jan, Swiss Federal Institute of Technology Zurich (ETH), Generating Art with Ai.

LONOMY – Lieberherr Pascal, Swiss Federal Insti-

tute of Technology Zurich (ETH), Making tractors fully autonomous.

OPTIML – Petkov Evan, Swiss Federal Institute of Technology Zurich (ETH), Digitalizing real estate in-

OVOMIND – Frachi Yann, University of Geneva (UNI-GE), A new way to share and play video games.

vestment for sustainability.

PELEPHANT – Schindler Ramona, University of Zurich (UZH), A solution that helps you to learn mathematics.

RAUMPIONIERE – Färber Atilla, Ostschweizer Fachhochschule, Finding undervalued properties fast, easy and for everyone.

RIVIA – Scalfaro Erik, Swiss Federal Institute of Technology Zurich (ETH), Online platform for faster drug development.

SEISMOHEALTH – Martakis Panagiotis, Swiss Federal Institute of Technology Zurich (ETH), Deploying AI to prolong the life of buildings and bridges.

SWISSINSPECT - Rezaie Amir, Swiss Federal Institute of Technology Lausanne (EPFL), A platform for traceable digital twins of infrastructures.

TRULY – von Contzen Moritz, University of St. Gallen (HSG), A digital bank account to live a more sustainable live

VAMOZ – Wildhaber Isabelle, University of St. Gallen (HSG). Enabling remote work abroad.

VIBOO – Huber Benjamin, EMPA, Efficient building operation through data predictive control. Swiss Federal Institute of Technology Zurich (ETH), Rebuilding degraded coral reefs with 3D-printed reef systems.

PROJECT SELECTION

→ 712 PROJECTS applied for Venture Kick

→ 59 APPLICATIONS per month

→ 64% from German-speaking Switzerland

→ 36% from French & Italian-speaking Switzerland

→ 54% PROJECTS of supported project are from ETH Zurich or EPF Lausanne

⇒ 50% of supported project have women in the

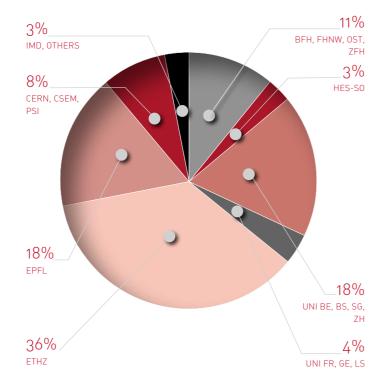
The number of projects applying to join Venture Kick increased year-on-year by 5.5%, to 712 (from 675 in 2021). The majority, 64%, came from the German-speaking part of Switzerland, and 36% from the French & Italian-speaking Switzerland.

Venture Kick has national coverage and attracts applicants from across the country: 20% of applications originate from the Swiss Federal Institutes of Technology in Zurich and in Lausanne, with the remaining 80% coming from projects distributed among 41 other universities.

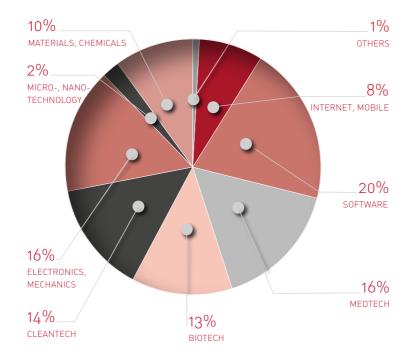
Applications come from all high-tech sectors. The most strongly represented sectors are ICT/internet & mobile, with 49%; life sciences, encompassing biotech and medtech, account for 17% of the applications; and 5% are cleantech projects. The remaining 29% are split among electronics and mechanics, micro/nanotechnologies, materials/chemicals and others.

Selection is competitive. Projects from the two Federal Institutes of Technology represent 54% of those selected by Venture Kick's juries. The sectoral distribution are as follows: 29% of supported projects are in life sciences; 28% concern information and communication technologies; 18% cover electronics, mechanics and micro/nano-technologies; 14% are cleantech projects but many other have a cleantech component even if not classified in this category; and material and chemicals innovations represent 10%; and 1% are categorized as others.

SUPPORTED PROJECTS BY UNIVERSITY



BY SECTOR



FINANCES

| DIRECT CONTRIBUTIONS TO STARTUP PROJECTS | ACTUAL 2022 | BUDGET 2023 |
|--|-----------------------|------------------------|
| CASH SUPPORT FOR STARTUPS | 6,040,000 72.4 | 6,330,000 72.6% |
| Grants of CHF 10,000 | 900,000 | 930,000 |
| Convertible loans of CHF 40,000 | 2,040,000 | 2,200,000 |
| Convertible loans of CHF 100,000 | 3,100,000 | 3,200,000 |

1,920,000 23.0%

380,000 4.6%

2,000,000 22.9%

390,000 4.5%

INDIRECT CONTRIBUTIONS TO STARTUP PROJECTS

BUSINESS DEVELOPMENT SUPPORT FOR STARTUPS

Review of 712 project applications in 2022 and 740 applications in 2023

Venture Briefing contribution

Presenting to investors and supporters at 51 jury sessions in 2022 and 2023

Personal introductions to industrial and pilot customers

Individual coaching and support at 56 Kickers Camps and Kickers Briefings in 2022, and 61 in 2023

Written feedback and pitch videos, monthly reporting, startup hotline

Press releases and articles for startups to create national and international visibility

Creation of PRs, articles, videos portraits, social media news about startups

Promotion of startups via social media and news channels: (Handelszeitung, startup.ch, startupticker.ch,...)

Business software, checklists and templates

ADMINISTRATIVE COSTS

PROGRAM MANAGEMENT

Planning / Team management / Reporting

Promotion at all Swiss universities and partners

Startup portfolio management / Kick foundation Transfer / Financial returns / Donations

IT / Website development and maintenance

Kick Foundation audit / Accounting

TOTAL (excluding VAT) **8,340,000** 100 % **8,720,000** 100 %

OUTLOOK



For 2023, we plan the following:

- → 740 APPLICATIONS
- → 300 PROJECTS PRESENTED

presented at 51 jury sessions (19 stage 1 /19 stage 2 /13 stage 3)

→ 178 PROJECTS FUNDED

funded (90 at CHF 10,000/56 at CHF 40,000/ 37 at CHF 100,000)

→ CHF 6,330,000

in seed-funding for startup projects

→ 49 KICKERS CAMPS

2-day workshops in small groups

→ 12 KICKERS' BRIEFINGS

Workshops at Swiss universities

20-YEAR GOALS

In 2027, we want to celebrate 20 years together, with 1,000 Venture Kick startups – among them several unicorns and global leaders in their markets – counting 20,000 employees.

→ 1,000

active high-tech companies

 \rightarrow 20,000

high-quality and sustainable jobs created

→ CHF 12,000,000,000

of investment raised by Venture Kick alums

→ CHF 3,000,000,000

annual revenue produced by these companies



6,300,000

TO GIVE 178 KICKS TO STARTUPS IN 2023 AND BRING SWISS DEEPTECH TO GLOBAL MARKETS

Since its launch in 2007, Venture Kick has provided 917 Swiss university spin-offs with CHF 44.85 million in seed capital. To date, 718 of them have been incorporated, creating 11,362 jobs. These startups have attracted CHF 6.7 billion in extra investment.

The private initiative Venture Kick is financed by:

WISSENSCHAFT. BEWEGEN GEBERT RUF STIFTUNG

André Hoffmann

ProTechno

ERNST GÖHNER STIFTUNG

Hansjörg Wyss

esa business incubation centre

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